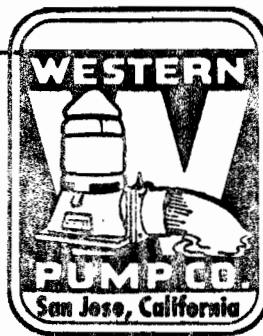


SALES CURVE NO. S-S-1234

NO. OF STAGES	CHANGE EFF. AS FOLLOWS	NO. OF POINTS
1	REDUCE	3.5
2	REDUCE	1.5
5	RAISE	1

RAISE 2 PTS. FOR PORCELAINED BOWLS

RAISE ___ PTS. FOR PORCELAINED IMPELLERS



12WL PUMP

IMPELLER NO. 12WLL

1770 RPM

LABORATORY PERFORMANCE
SINGLE STAGE READINGS